

Credit Opinion: Denizbank A.S.

Global Credit Research - 10 Jun 2014

Istanbul, Turkey

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Category	Moody's Rating
Outlook	Stable
Bank Deposits	Ba1/NP
Bank Financial Strength	D-
Baseline Credit Assessment	ba3
Adjusted Baseline Credit	ba1
Assessment	

Parent: Sberbank

Rating(s) Under Outlook Review **Bank Deposits** *Baa1/Baa1/P-2 NSR Bank Deposits -Dom Curr Aaa.ru/--Bank Financial Strength D+ Baseline Credit Assessment baa3 Adjusted Baseline Credit baa3 Assessment Senior Unsecured **Baa1/Baa1 **Baa3/Baa3 **Bkd Subordinate** Bkd Other Short Term (P)P-2

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KeyIndicators

DENIZBANK A.S. (Consolidated Financials)[1]

	2 12-13 2	2 12-12	3 12-11 3	3 12-10	3 12-09 Avg .
Total Assets (TRY million)					5,942.9 [4]32.4
Total Assets (USD million)	37,080.7 31	,654.9 2	3,698.1 21	,996.9 1	7,307.4 [4]21.0
Tangible Common Equity (TRY million)	6,356.6	5,101.5	4,736.8	3,632.8	3,020.7 [4]20.4
Tangible Common Equity (USD million)	2,958.6 2	2,858.4	2,508.1	2,360.5	2,015.2 [4]10.1
Net Interest Margin (%)	4.5	5.1	4.8	6.2	7.5 [5] 5.6
PPI / Average RWA (%)	3.5	3.0	3.4	4.4	6.8 [6] 3.2
Net Income / Average ŔWA (%)	1.5	1.3	2.6	2.1	2.8 [6] 1.4
(Market Funds - Liquid Assets) / Total Assets (%)	15.1	7.2	9.0	10.4	14.3 [5] 11.2
Core Deposits / Average Gross Loans (%)	73.1	77.4	72.3	72.7	62 .4 [5] 71.6
Tier 1 Ratio (%)	8.7	9.2	10.5	10.9	13.3 [6] 8.9
Tangible Common Equity / RWA (%)	8.4	8.7	10.4	10.7	13.1 [6] 8.5
Cost / Income Ratio (%)	47.5	47.1	49.4	45.5	38.8 [5] 45.6
Problem Loans / Gross Loans (%)	2.8	3.5	2.8	4.4	5.5 [5] 3.8
Problem Loans / (Equity + Loan Loss Reserves) (%) Source: Moody's	22.3	21.5	17.1	24.6	29.0 [5]22.9

[1] All figures and ratios are adjusted using Moody's standard adjustments [2] Basel II; LOCAL GAAP [3] Basel I; LOCAL GAAP [4] Compound Annual Growth Rate based on LOCAL GAAP reporting periods [5] LOCAL GAAP reporting periods have been used for average calculation [6] Basel II & LOCAL GAAP reporting periods have been used for average calculation

^{*} Rating(s) within this class was/were placed on review on April 1, 2014

^{**} Placed under review for possible downgrade on April 1, 2014

Opinion

SUMMARY RATING RATIONALE

The Ba1/Not-Prime global local-currency (GLC) deposit ratings assigned to Denizbank A.S. (Denizbank) are based on the bank's ba3 baseline credit assessment (BCA), and our assumption of a high probability of parental support from majority shareholder Sberbank (deposits Baa1 under review for downgrade, BFSR D+/BCA baa3, stable). This provides two notches of rating uplift to the deposit rating. Moody's assumption of a high probability of systemic support does not provide additional rating uplift.

Denizbank's standalone bank financial strength rating (BFSR) of D- is equivalent to a BCA of ba3. The BFSR reflects Denizbank's (1) medium-sized market position with an emphasis on corporate and SME lending and some specialisation in agricultural and project finance with a long brand history; (2) adequate financial performance underpinned by adequate recurring earnings capacity and net profits.

The BFSR is constrained by (1) very lean capitalisation, (2) the bank's moderate asset-quality; and (2) comparatively tighter liquidity indicators; and limited diversification of liquidity and funding. Other factors includes in the ratings include the challenging operating environment, high growth in a relatively unseasoned credit environment and an evolving risk culture particularly in retail credits.

Rating Drivers

- Leaner core capitalisation could constrain Denizbank to keep pace with the strong growth in the system
- Pressure on good profitability due to challenging operating environment
- Loan growth outpacing deposit collections re-distancing recently aligned bank's liquidity indicator from that of the system
- Potential for greater asset-quality volatility due to the unseasoned loan portfolio
- Established commercial banking franchise with mid-size market share

Rating Outlook

The stable outlook reflects that Moody's expectation that the weakening trend of the bank's credit profile should remain contained, consistent with the assigned BCA level and the stable outlook on Sberbank's BFSR.

What Could Change the Rating - Up

Over time, upward rating pressure could materialize following (1) maintenance of a stronger core capital base, (2) sustained proven track record with lower growth, and (3) evidence of an improvement both in the domestic operating environment and in external liquidity conditions towards emerging markets that will, in turn, contribute to a stronger performance of the banking system and Denizbank.

An upgrade of Sberbank's or Turkey's ratings could translate into higher degree of support to be incorporated in Denizbank's ratings, though, given the stable outlook on these ratings, Moody's views this occurrence as unlikely in the near-term rating horizon.

What Could Change the Rating – Down

Downwards pressure on the BFSR could result from (1) any evidence that Turkey's operating environment will face further significant deterioration in profitability or asset quality, thus negatively affecting the risk-return profile of bank's business; (2) prolonged restrictions to access to capital markets (3) significant changes in Denizbank's strategy or management results in an increase in its risk appetite; (4) material increase intergroup funding

elevating dependence parent; or (5) existing competitive pressures lead to a material reduction in profitability from current levels or further constrain franchise development.

The long-term ratings could be downgraded as a result of a lowering of the BFSR and/or the parental support assumption from Sberbank.

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